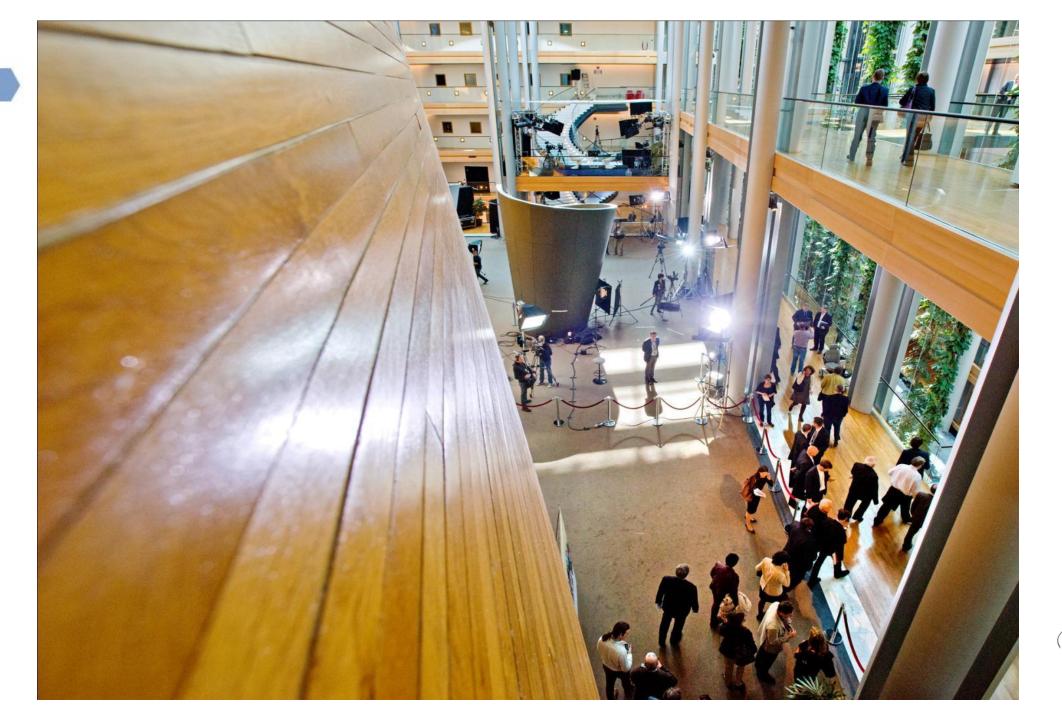
ADVOCACY AND OUTREACH IN THE EUROPEAN PARLIAMENT

SARAH SHEIL, HEAD OF COMMUNICATION AND OUTREACH UNIT, DG EXTERNAL POLICIES























2020																			
	01						02						03						
	1	2	3	4	5		5	6	7	8	9		9	10	11	12	13	14	
1		6	13	20	27			3	10	17	24			2	9	16	23	30	
1 2 3 4 5 6 7		7	14	21	28			4	11	18	25			3	10	17	24	31	
3	1 2	8	15	22	29			5	12	19	26 27			5	11	18 19	25		
(5)	3	10	17	24	30			7	14	21	28			6	13	20	27		
6	4	11	18	25	٠.		1	8	15	22	29			7	14	21	28		
7	5	12	19	26			2	9	16	23			1	8	15	22	29		
	04						05						06						
	14	15	16	17	18		18	19	20	21	22		23	24	25	26	27		
10		6	13	20	27			4	11	18	25		1	8	15	22	29		
2	1	7	14	21	28			5	12	19	26 27		2	9	16	23	30		
4	2	9	16	23	30			7	14	21	28		4	11	18	25			
(3)	3	10	17	24			1	8	15	22	29		5	12	19	26			
1 2 3 4 5 6 7	4	11	18	25			2	9	16	23	30		6	13	20	27			
(7)	5	12	19	26			3	10	17	24	31		7	14	21	28			
	07						08						09						
(1)	27	28 6	29 13	30 20	31 27		31	32 3	33 10	34 17	35* 24	36 31	36	37 7	38 14	39 21	40 28		
1 2 3 4 5 6 7		7	14	21	28			4	11	18	25	31	1	8	15	22	29		
3	1	8	15	22	29			5	12	19	26		2	9	16	23	30		
4	2	9	16	23	30			6	13	20	27		3	10	17	24			
5	3	10	17	24	31			7	14	21	28		4	11	18	25			
18	5	11	18	25			1 2	8	15 16	22	29 30		5	12	19	26 27			
	10							11						12					
	40	41	42	43	44		44	45	46	47	48	49	49	50	51	52	53	-	
1		5	12	19	26			2	9	16	23	30		7	14	21	28		
2		6	13	20	27			3	10	17	24		1	8	15	22	29		
[3]		7	14	21	28			4	11	18	25		2	9	16	23	30		
5	2	9	15	23	30			5	12 13	19	26		3	10	18	24	31		
1 2 3 4 5 6	3	10	17	24	31			7	14	21	28		5	12	19	26			
Ø	4	11	18	25			1	8	15	22	29		6	13	20	27			
(7) Sunday																			
	Sessio	150																	
			· /nro	con co	and va	matal													
			120000			mote)													
			esence																
	Exterr	nal par	liamer	ntary a	ctiviti	es													
	Possik	oility fo	or rem	ote an	d phys	ical pr	esence	in me	eeting	s of go	vernir	g bod	ies, gr	oups a	nd cor	nmitte	es		
0	Priorit	y give	n to co	ommit	tees m	neeting	js												

* Only committee meetings linked to urgent MFF and Recovery files

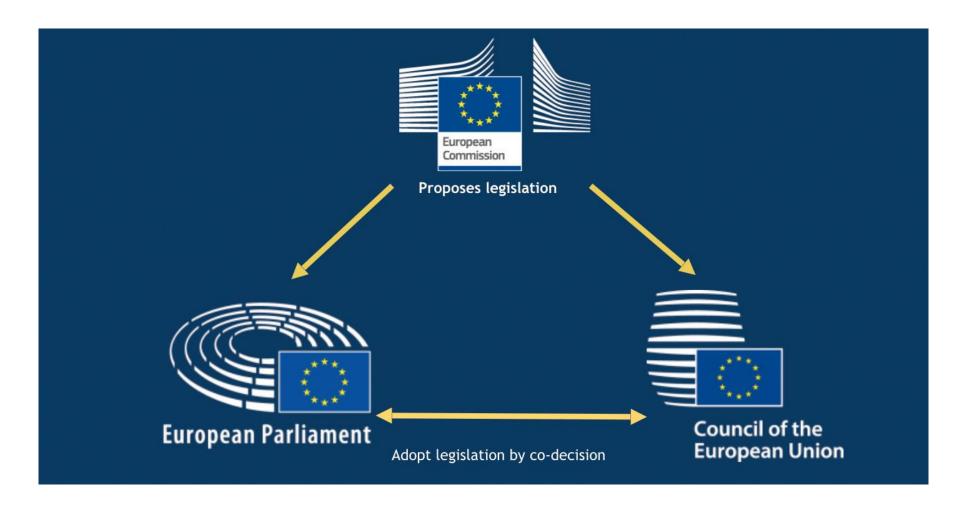


GENERAL TIPS - COMMUNICATION

- > Do your research on the Member (CV, political positions, committees, interests, social media)
- Target the right MEP(s) at the right time (primarily place-based but also issue-based)
- Present the issue as well as the project
- > Provide a short overview of your message, preferably on 1 page, with a few key outcomes highlighted and some headline budget figures
- Don't be afraid to offer additional explanatory material. Think about what would be helpful for a non-expert (eg on the Interreg/cohesion policy framework, practical info on how to access funds). Eliminate jargon + acronyms.
- Answer the question: 'why is this relevant/interesting for MEP X or Y?'
- Focus on impact/human dimension, provide success stories
- Provide content in local language(s), think about the style and tone
- Provide material (eg videos, infographics, podcasts) that can be directly reused on social media, newsletters
- Role of MEP assistants (APAs)
- Be resilient!



LEGISLATIVE PROCEDURES





FURTHER TIPS - ADVOCACY

- Be present as far upstream as possible
- Understand the procedures (request a visit or a briefing)
- Target the right MEP(s) at the right time (role of rapporteurs and shadow rapporteurs, also coordinators)
- Intergroups
- Use your Brussels and national as well as regional networks
- Get to the essentials: 'what can the Member do for you?', material preferably on 1 page
- Focus on impact/human dimension
- Role of MEP assistants (APAs)
- Be resilient!



KEEP REACHING OUT DURING COVID

- Continue to build relationships virtually.
- > Be visible. Promote your website and ongoing projects.
- Improve your online presence on social media. Build your brand and gain credibility.
- Get creative. Make online events more interesting using multimedia tools, and share your updates.
- > Successful online events require planning! Support the speakers, prepare a script, triple-check the technical aspects.
- Online campaigns (#saveEUculture #rescue horizonEurope)



FACE TO FACE TIPS

- Ask for an online meeting keep it concise!
- Make contact with the local EP Liaison Office(s)
- Ask for a group visit in Brussels/Strasbourg*
- Events/exhibitions in Brussels/Strasbourg*
- > Keep an eye on hearings, workshops and other online events
- Exploit regional events and exhibitions (Week of Regions and Cities, EuroPCom etc)
- Committee/delegation visits to the Member State*
- NB Keep local media involved where possible!

* post-COVID



THANK YOU! ANY QUESTIONS?



